

Q2 2019 Quarterly Earnings

July 30, 2019

DISCLAIMER

The financial information in this document is based on K-IFRS. As a note, it is suggested to use this material only as a reference, as it contains information and data that are subject to changes without prior notice due to uncertainties, changes in the organizational structure, redefinition of accounting policies, etc., and may cause the actual results to differ from those stated or implied in this material.

Balance Sheets

(Unit : Wb)	2018	2Q19	Growth Rate(%)
Assets	1,682.9	1,703.9	1
Liabilities	420.6	444.1	6
Equities	1,262.3	1,259.8	-

	2018	2Q19	Growth Rate(%pt,%)
ROE(Return On Equity)(%)	8	15	7
Profit(Net Profit/Sales)(%)	5.1	8.2	3
Assets Turnover(Sales/Assets)(x)	1.24	1.32	6
Leverage(Assets/Equities)(x)	1.32	1.36	3

Income Statements

(Units : Wb)	2Q18	1Q19	2Q19	Growth Rate(%)	
				YoY	QoQ
S a l e s	494.3	490.4	545.4	10	11
G P	132.3	131.3	143.5	8	9
(%)	27	27	26		
O P	44.5	46.0	59.1	33	28
(%)	9	9	11		
E B I T D A	81.3	86.1	99.4	22	15
(%)	16	18	18		
R P	42.5	47.7	56.9	34	19
(%)	9	10	10		
N P	30.9	36.8	44.8	45	22
(%)	6	8	8		

Sales Breakdown

(Unit : Wb)		2Q18	1Q19	2Q19	Growth Rate(%)	
					YoY	QoQ
	Alarm System	253.5	260.6	269.3	6	3
	<i>Service</i>	246.4	252.1	259.4	5	3
	<i>Installation</i>	7.1	8.5	9.9	39	16
Security Services	Product Sales	69.9	58.5	72.9	4	25
	Integrated Security	72.9	84.1	95.3	31	13
	Others	1.1	1.4	1.2	9	-14
	Sum	397.4	404.6	438.7	10	8
Building Management Service	Service Revenue	125.9	124.5	146.8	17	18
Customer Relation	Service Revenue	2.6	3.4	3.0	15	-12
	Sum	525.9	532.5	588.5	12	11
	<i>(internal Transaction)</i>	(31.6)	(42.1)	(43.1)		
	Total Revenue	494.3	490.4	545.4	10	11