

# **2Q 2020 Quarterly Earnings**

July 28, 2020

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## **DISCLAIMER**

The financial information in this document is based on K-IFRS.

As a note, it is suggested to use this material only as a reference, as it contains information and data that are subject to changes without prior notice due to uncertainties, changes in the organizational structure, redefinition of accounting policies, etc., and may cause the actual results to differ from those stated or implied in this material.

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# Balance Sheets

<b>(Unit : Wb)</b>	<b>FY '19</b>	<b>2Q '20</b>	<b>Growth Rate(%)</b>
Assets	1,794.9	1,816.9	1
Liabilities	467.3	490.7	5
Equities	1,327.6	1,326.2	-

	<b>FY '19</b>	<b>2Q '20</b>	<b>Growth Rate(%p,%)</b>
<b>ROE(Return On Equity)(%)</b>	<b>11</b>	<b>13</b>	<b>2</b>
Profit(Net Profit/Sales)(%)	6.8	7.6	1
Assets Turnover(Sales/Assets)(x)	1.24	1.21	-2
Leverage(Assets/Equities)(x)	1.34	1.36	1

# Income Statements

(Units : Wb)	2Q '19	1Q '20	2Q '20	Growth Rate(%)	
				YoY	QoQ
S a l e s	545.4	533.7	559.0	2	5
G P	143.5	135.9	148.6	4	9
( % )	26	25	27		
O P	59.1	47.9	64.6	9	35
( % )	11	9	12		
E B I T D A	99.4	89.1	105.9	7	19
( % )	18	17	19		
R P	56.9	46.7	62.0	9	33
( % )	10	9	11		
N P	44.8	34.6	48.3	8	40
( % )	8	6	9		

# Sales Breakdown

(Unit : Wb)		2Q '19	1Q '20	2Q '20	Growth Rate(%)	
					YoY	QoQ
	<b>Alarm System</b>	<b>269.3</b>	<b>268.1</b>	<b>269.6</b>	-	1
	<i>Service</i>	259.4	259.7	261.9	1	1
	<i>Installation</i>	9.9	8.4	7.7	-22	-8
<b>Security Services</b>	<b>Product Sales</b>	<b>72.9</b>	<b>68.2</b>	<b>74.1</b>	2	9
	<b>Integrated Security</b>	<b>95.3</b>	<b>94.6</b>	<b>114.2</b>	20	21
	<b>Others</b>	<b>1.2</b>	<b>1.3</b>	<b>0.9</b>	-25	-31
	<b>Sum</b>	<b>438.7</b>	<b>432.2</b>	<b>458.8</b>	5	6
<b>Building Management Service</b>	<b>Service Revenue</b>	<b>146.8</b>	<b>139.4</b>	<b>146.3</b>	-	5
<b>Customer Relation</b>	<b>Service Revenue</b>	<b>3.0</b>	<b>3.5</b>	<b>3.1</b>	3	-11
	<b>Sum</b>	<b>588.5</b>	<b>575.1</b>	<b>608.2</b>	3	6
	<i>(internal Transaction)</i>	<b>(43.1)</b>	<b>(41.4)</b>	<b>(49.2)</b>		
	<b>Total Revenue</b>	<b>545.4</b>	<b>533.7</b>	<b>559.0</b>	2	5