

3Q 2021 Quarterly Earnings

October 29, 2021

DISCLAIMER

The financial information in this document is based on K-IFRS.

As a note, it is suggested to use this material only as a reference, as it contains information and data that are subject to changes without prior notice due to uncertainties, changes in the organizational structure, redefinition of accounting policies, etc., and may cause the actual results to differ from those stated or implied in this material.

Balance Sheets

(Unit : Wb)

	FY'20	3Q'21	Growth Rate(%)
Assets	1,906.7	1,950.4	2
Liabilities	522.5	521.7	-
Equities	1,384.2	1,428.7	3

	FY'20	3Q'21	Growth Rate(%p,%)
ROE(Return On Equity)(%)	11	12	1
Profit(Net Profit/Sales)(%)	6.4	7.3	1
Assets Turnover(Sales/Assets)(x)	1.20	1.19	-1
Leverage(Assets/Equities)(x)	1.37	1.37	-

Income Statements

(Unit : Wb)

	3Q'20	2Q'21	3Q'21	Growth Rate(%)	
				YoY	QoQ
S a l e s	547.4	582.6	573.8	5	-2
G P	134.6	148.4	144.8	8	-2
(%)	25	25	25		
O P	45.9	60.7	51.2	12	-16
(%)	8	10	9		
E B I T D A	87.5	103.1	93.7	7	-9
(%)	16	18	16		
R P	41.5	59.8	49.0	18	-18
(%)	8	10	9		
N P	31.8	45.4	37.3	17	-18
(%)	6	8	7		

Sales Breakdown

(Unit : Wb)

		3Q'20	2Q'21	3Q'21	Growth Rate(%)	
					YoY	QoQ
	Alarm System	269.6	275.9	276.5	3	-
	<i>Service</i>	261.8	268.1	269.0	3	-
	<i>Installation</i>	7.8	7.8	7.5	-4	-4
Security Services	Product Sales	65.6	75.9	67.1	2	-12
	Integrated Security	109.8	109.1	112.1	2	3
	Others	0.6	1.0	0.8	33	-20
	Sum	445.6	461.9	456.5	2	-1
Building Management Service	Service Revenue	146.2	164.1	162.1	11	-1
Customer Relation	Service Revenue	3.9	3.5	3.6	-8	3
	Sum	595.7	629.5	622.2	4	-1
	<i>(internal Transaction)</i>	(48.3)	(46.9)	(48.4)		
	Total Revenue	547.4	582.6	573.8	5	-2