

1Q 2023 Quarterly Earnings

April 28, 2023

DISCLAIMER

The financial information in this document is based on K-IFRS.

As a note, it is suggested to use this material only as a reference, as it contains information and data that are subject to changes without prior notice due to uncertainties, changes in the organizational structure, redefinition of accounting policies, etc., and may cause the actual results to differ from those stated or implied in this material.

Income Statements

(Unit : Wb)

| | | | | | Growth Rate(%) | | | | |
|---|---|---|---|-----|----------------|-------|-------|-----|-----|
| | | | | | 1Q'22 | 4Q'22 | 1Q'23 | YoY | QoQ |
| S | a | l | e | s | 590.5 | 630.2 | 632.6 | 7 | - |
| G | | | | P | 150.4 | 138.4 | 159.3 | 6 | 15 |
| | | | | (%) | 25 | 22 | 25 | | |
| O | | | | P | 57.7 | 37.6 | 62.5 | 8 | 66 |
| | | | | (%) | 10 | 6 | 10 | | |
| E | B | I | T | D A | 100.1 | 80.9 | 105.8 | 6 | 31 |
| | | | | (%) | 17 | 13 | 17 | | |
| R | | | | P | 55.9 | 36.7 | 63.1 | 13 | 72 |
| | | | | (%) | 9 | 6 | 10 | | |
| N | | | | P | 42.1 | 28.1 | 48.1 | 14 | 71 |
| | | | | (%) | 7 | 4 | 8 | | |

Sales Breakdown

(Unit : Wb)

| | | | 1Q'22 | 4Q'22 | 1Q'23 | Growth Rate(%) | |
|----------------------|----------------------------------|--|--------------|--------------|----------|----------------|-----|
| | | | | | | YoY | QoQ |
| Security Service | Security Service & Product Sales | Alarm / Information / IoT Security | 276.6 | 289.3 | 292.4 | 6 | 1 |
| | | Product Sales * One-off sales | 27.4 | 28.9 | 29.8 | 9 | 3 |
| | Internal Transaction | | (3.7) | (3.5) | (4.0) | | |
| | Sum | | 300.3 | 314.7 | 318.2 | 6 | 1 |
| Infra Service | Building Management | Service Revenue | 161.4 | 178.6 | 164.8 | 2 | -8 |
| | Security Service & Product Sales | Integrated Security | 115.1 | 112.7 | 122.9 | 7 | 9 |
| | | Product Sales * System Integration (SI) | 56.3 | 65.3 | 71.7 | 27 | 10 |
| | Internal Transaction | | (46.2) | (44.4) | (48.0) | | |
| Sum | | 286.6 | 312.2 | 311.4 | 9 | - | |
| Others | | 3.6 | 3.2 | 3.0 | -17 | -6 | |
| Total Revenue | | 590.5 | 630.1 | 632.6 | 7 | - | |

Balance Sheets

(Unit : Wb)

| | FY '22 | 1Q '23 | Growth Rate(%) |
|-------------|---------|---------|----------------|
| Assets | 2,075.7 | 2,098.8 | 1 |
| Liabilities | 552.7 | 609.7 | 10 |
| Equities | 1,523.0 | 1,489.1 | -2 |

| | FY '22 | 1Q '23 | Growth Rate(%p,%) |
|----------------------------------|--------|--------|-------------------|
| ROE(Return On Equity)(%) | 10 | 13 | 3 |
| Profit(Net Profit/Sales)(%) | 6.1 | 7.6 | 2 |
| Assets Turnover(Sales/Assets)(x) | 1.22 | 1.21 | -1 |
| Leverage(Assets/Equities)(x) | 1.37 | 1.39 | 1 |