

# **2023 Yearly Earnings**

January 26, 2024

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## DISCLAIMER

The financial information in this document is based on K-IFRS.

As a note, it is suggested to use this material only as a reference, as it contains information and data that are subject to changes without prior notice due to uncertainties, changes in the organizational structure, redefinition of accounting policies, etc., and may cause the actual results to differ from those stated or implied in this material.

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# Income Statements

(Unit : Wb)

	FY '22	FY '23	Growth Rate(%)
S a l e s	2,468.0	2,620.8	6%
G P	591.0	616.9	4%
(%)	24	24	
O P	204.1	212.6	4%
(%)	8	8	
E B I T D A	375.3	387.2	3%
(%)	15	15	
R P	200.8	216.3	8%
(%)	8	8	
N P	151.0	189.5	25%
(%)	6	7	

# Sales Breakdown

(Unit : Wb)

			FY '22	FY '23	Growth Rate(%)
Security Service	Security Service & Product Sales	Alarm / Information / IoT Security	1,132.0	<b>1,196.3</b>	6
		Product Sales * One-off sales	108.0	<b>118.2</b>	9
	Internal Transaction		(14.7)	<b>(15.7)</b>	
	<b>Sum</b>		1,225.3	<b>1,298.8</b>	6
Infra Service	Building Management	Service Revenue	689.3	<b>703.5</b>	2
	Security Service & Product Sales	Integrated Security	457.7	<b>470.7</b>	3
		Product Sales * System Integration (SI)	263.7	<b>315.2</b>	20
	Internal Transaction		(182.1)	<b>(180.5)</b>	
<b>Sum</b>		1,228.6	<b>1,308.9</b>	7	
<b>Others</b>		14.1	<b>13.1</b>	-7	
<b>Total Revenue</b>		<b>2,468.0</b>	<b>2,620.8</b>	6	

# Balance Sheets

(Unit : Wb)

	FY '22	FY '23	Growth Rate(%)
Assets	2,075.7	2,179.5	5
Liabilities	552.7	581.6	5
Equities	1,523.0	1,597.9	5

	FY '22	FY '23	Growth Rate(%p,%)
<b>ROE(Return On Equity)(%)</b>	<b>10</b>	<b>12</b>	<b>2</b>
Profit(Net Profit/Sales)(%)	6.1	7.2	1
Assets Turnover(Sales/Assets)(x)	1.22	1.23	1
Leverage(Assets/Equities)(x)	1.37	1.36	-1